## Sales and Operations Planning Manager

**DEPARTMENT: Purchasing & Supply Chain** 

## **ABOUT THE ROLE:**

The Sales & Operations Planning Manager will lead a small team and be responsible for designing and delivering the implementation of forecast data and the evolving methodology. Working strategically to improve customer on time delivery, providing the company with an efficient, cost effective planning solution, directly effecting margin and overall company performance.

They will support the Operations Planning Manager and the overall planning department with high quality data analysis, business process assessment and improvements. Accountable for the development and creation of training support, the business intelligence dashboard and other report requirements, across the Operations and Commercial departments. The Sales & Operations Planning Manager will develop and support the strategic and long-term goals by driving project requirements for forecast, planning process improvements. Managing major peaks of pressure.

## RESPONSIBILITIES:

- Support Operations Planning Manager with capacity planning requirements based on forecasting data and operational planning schedules
- Create and improve current impact assessments of strategic finished goods scenario modelling.
- Work on integration requirements with Group Finance supporting annual budget and dynamic target updates
- Use substantial analytical ability and technical expertise to review sales consumption signals compared to forecast
- Review and analyse planning order modifier ensuring it attributes for all items, to ensure production scheduling is optimised.
- Align and drive systematic process to support project deadlines to deliver improved on time customer delivery.

## **ABOUT YOU:**

- Degree level in technical subject or relevant knowledge through work experience
- Understanding of the core principles of sales and operations planning strategies.
- Experience of demand management from forecasting, market trend analysis to sales order management processes in meeting customer expectations
- Knowledge of capacity planning principles in a manufacturing environment.
- Strong, prioritisation skills with ability to manage competing, conflicting demands
- Robust creativity with attention to detail. Strong analytical ability
- Very strong IT skills, including Word, Outlook, Excel and PowerPoint

**Closing Date:** 04/10/2024

SALARY: £40,000 - £45,000 p.a DOE

How to apply: Please send your CV and Covering Letter to jobs@numatic.co.uk

