

Retail Sales Graduate

DEPARTMENT: Sales

Numatic International, home of the iconic Henry vacuum cleaner brand, are a leading manufacturer of retail, commercial and industrial cleaning equipment, we are proud to make and manufacturer our products here at our site in the heart of Somerset.

We have an exciting opportunity for a Graduate to join our Retail Sales team on our successful Graduate programme.

Are you keen to:

- build your career within a growing organisation that is home to a much loved brand?
- work in an agile and fast-moving environment delivering forward-thinking digital solutions in the UK and globally?

Do you enjoy:

- thinking about how to make processes work better?
- getting to the root cause of problems?
- collaborating with others to innovate?
- having a varied workday?

Are you:

- a good communicator?
- positive and enthusiastic?
- a problem solver?
- interested in how technology can improve customer and employee experiences?

We are looking for an enthusiastic, adaptable, and eager-to-learn graduate from a range of degree disciplines. This role will initially rotate around all areas of sales to gain a full insight into the way we work at Numatic, before having the opportunity to train as an Account Manager. The scheme aims to provide the successful applicant with a strong business grounding and an introduction into account management.

What does an Account Manager do at Numatic?

- Analyse sales data and identify opportunities for growth within retail market.
- Liaise with marketing, product management and finance to understand each area of the business.
- Manage key accounts for the business and understand the growth and opportunities within the sector.
- Build long term strategic partnerships.
- Manage accounts on a day-to-day basis, including Marketing, finance, and Product development.

This role will be based at our Head Office campus in the heart of Somerset, Chard, and you will undertake a tailored 2-year programme. Your time will be spent within Customer Engagement, Business Intelligence and Sales Operations teams.

In addition to receiving first class training, we will also provide you with exposure to our senior leaders across the business, providing you with an opportunity to showcase your talents.

We embrace diversity, equity and inclusion and look to develop our people in the skills and areas they are most interested in, leveraging the qualities and unique competencies that each person brings to the company.

SALARY: £29,000 per annum

Closing Date: 21/08/2024

How to apply: Please send your CV and Covering Letter to jobs@numatic.co.uk